

# CUSTOMER STORY

"Vinchin Backup & Recovery manages to support our XenServer environment with fast and stable incremental backups that our old backup solution rarely performs. By using it we get to know that simplicity CAN be brought into data protection without giving up powerful functionality, which matches the No.1 rule for us when choosing a new backup solution."

Mr. Zhu,  
IT Manager

The First Affiliated Hospital of Chongqing Medical University

Healthcare  
VMware

## Business Challenge

Established in 1957, the First Affiliated Hospital of Chongqing Medical University is one of the largest, most advanced, and technologically powerful comprehensive hospitals in Chongqing. It integrates medical treatment, teaching, research, prevention, health care, and foreign medical services, handling nearly ten thousand critical patients each year. As a national tertiary Grade A traditional Chinese medicine hospital with strong comprehensive capabilities, it undertakes important medical services and medical education missions.

With the continuous advancement of digital healthcare, the First Affiliated Hospital of Chongqing Medical University has fully implemented the construction of a digital hospital. Its business systems operate on a virtualization platform based on VMware. Despite the key business systems such as HIS and EMR being well-established, the risks of data loss and business interruption are increasing due to the rapid increase in business data. Therefore, the hospital has raised higher requirements for the security of business data. The First Affiliated Hospital of Chongqing Medical University urgently needs a comprehensive and efficient disaster recovery solution to ensure the full protection of data security in complex environments.

## Vinchin Solution

Vinchin Backup & Recovery provides highly reliable data backup and recovery functionality tailored to the needs of the First Affiliated Hospital of Chongqing Medical University, ensuring the security of hospital information and business continuity. This solution adopts an agentless mode, directly performing full machine backups of business systems, simplifying deployment and operation processes, and rapidly providing data protection capabilities. Additionally, to achieve efficient backup, Vinchin also employs LAN-free backup methods, which can significantly reduce backup times while quickly backing up large amounts of data.

The IT team only needs to follow a few simple steps to integrate VMware VMs into the software. The visual backup management interface also allows the hospital's IT team to easily manage and monitor backup statuses. Mr. Zhu exclaimed excitedly, "This backup solution enables us to effortlessly manage and protect hospital data. We can provide high-quality medical services to patients with peace of mind. Knowing that our data is securely protected allows us to focus on medical work and ensure the health and safety of our patients."

To address potential threats such as network attacks, system failures, and natural disasters, Vinchin supports the recovery of data from any backup point within seconds and can quickly restore the operation of hospital business systems within minutes. Through virtual machine instant recovery technology, Vinchin achieves business continuity and ensures rapid recovery in the event of failures in core business systems like HIS, LIS, and EMR. Mr. Zhu remarked, "Vinchin's disaster recovery plan provides us with additional peace of mind. We can fully trust Vinchin's technology, which ensures that our hospital's business can recover quickly and reliably under any circumstances."

## >>>> Result

Vinchin Backup & Recovery provides reliable backup, recovery functionality, and a disaster recovery plan, ensuring the security of hospital data and business continuity. Additionally, Vinchin's agentless and LAN-free backup methods accelerate data backup speed. The virtual machine instant recovery technology also achieves business continuity and ensures the continuity of operations. Mr. Zhu stated, "Vinchin's customized professional solution provides us with essential security, helping the hospital better address various potential risks and challenges."

Question? Need support?

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