

# CUSTOMER STORY

“Vinchin Backup & Recovery saves us from the backup and management troubles with the easy yet amazing backup configurations and strategies. We centrally administrate the jobs in the clean user interface. Also, with the solution, we archive our dormant data to the cloud for preserving. It is a cure for all our problems.”

Financial Services  
XenServer

Server Administrator

Veits & Wolf Versicherungsmakler GmbH

## Business Challenge

Veits & Wolf Versicherungsmakler GmbH is an experienced insurance and investment advising company that operates in Bludenz and Feldkirch Austria for over 25 years. Spanning wealth advising, travel insurance, private health insurance, and bicycle and e-bike insurance, Veits & Wolf offers a wide range of tailor-made services for customers.

Veits & Wolf has 2 physical servers and 20 virtual machines storing substantial data of customer requests and personal information, program documents, and other files. The backup is increasingly onerous as the backup solution the company used is hard to manage and its backup performance proves insufficient. The company takes a long time to back up all its data, and they have to manage the backups respectively.

Veits & Wolf used to depend on archiving to tape for prolonged data preservation, which, back then was a cheap and popular way of allowing transportation. But over time, the tape-based archive was out of its depth for its slow access speed, limited scalability, and expanding setup costs. Some tape formats make use of specialized file systems that allow for quick access to specific files but deny random access, which could be an issue when the tapes are offsite. Besides, its scalability is limited by the formatted capacity. Veits & Wolf has had enough of the drawbacks and decides to move the data up to the cloud.

Another question hovering over the company is the data security enhancement due to the EU's General Data Protection Regulation (GDPR).

## Vinchin Solution

“Vinchin Backup & Recovery sets itself apart from other data protection solutions for XenServer because of its outstanding performance in backup, data archive, and disaster recovery.” says the server administrator of Veits & Wolf.

Vinchin Backup & Recovery allows the IT team of Veits & Wolf to centrally manage and monitor the tasks from a web-based console that provides an overview of all jobs. Its responsiveness enables the company to manage backup tasks more efficiently. The software lays a great foundation on which the company sets up a comprehensive backup plan, CBT (Changed Block Tracking)-enabled incremental backup on daily basis and weekly full backup through SAN transmission, a high-speed network without any consumption of production bandwidth. The team also turns on data compression and deduplication of the software to reduce data size further. Now, the backup time of Veits & Wolf is shortened hugely.

Using Vinchin Backup & Recovery, Veits & Wolf stores its rising nonprimary data offsite on the public cloud where it keeps the archived data safe and sound. The software automates the archive process through the pre-set schedule on demand and encrypts the transmission path when archiving to ensure its safety.

To fend off the system and human errors, malicious attacks, or unexpected disasters, Vinchin Backup & Recovery provides Veits & Wolf with instant recovery that resumes a crashed VM directly from the backup repository in 15s. In this way, the software not only improves business continuity but also decreases production VMs downtime for the company.

## >>>> Result

Vinchin Backup & Recovery simplifies the XenServer backup and recovery process for Veits & Wolf through techniques such as SAN data transport, Changed Block Tracking, and instant recovery and manages them through the web user interface. It cuts backup time short vastly for the company, improving the efficacy overall. The solution also archives the chronological data of Veits & Wolf to the public cloud for long-term retention to abide by EU rules and get access to data any time they want.

Question? Need support?

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