

# CUSTOMER STORY

“Vinchin Backup & Recovery is not only easy-to-use with its centralized web console, but also very productive and effective because of the numerous backup features it offers. We switch the solution from the old one to Vinchin and immediately feel the differences. Vinchin is indeed an excellent data protection solution for us.”

Johann Kronawitter

IT Director

E4u Solutions GmbH



e4u Solutions

ICT • MEDIA • EVENTS

IT Service

Citrix XenServer

## Switzerland Business Challenge

Founded in 2005 in Bad Aibling, Germany, E4u Solutions GmbH offers high-quality ICT business solutions, IP telephony, web design, social media management, building automation and adverts printing for customers around the world. For 17 years, E4u Solutions has collaborated with leading companies, for example, Microsoft, Citrix, HP, HUAWEI and so on, to work on products of specific fields.

E4u Solutions provides a wide range of products and services from designing to managing, for which the company virtualized its IT systems and migrated these businesses into XenServer. The previous protection solution was cumbersome in management and operations. “The solution we used before was okay, which functioned properly.” said Johann, “But you can never connect it with efficiency or easiness for that solution required high operational skills, and to get a backup job started takes time.”

Another problem is that the old one cannot enable advanced disaster recovery features. It barely copes with the potential risks and data loss as time changes, so does the cybercrimes. “We know the situation has to be changed because this could be an issue if something really happens. Nothing has befallen us yet, but now it’s the time to prepare.” said Johann. And added that even though the software had similar functions, they fell short of the standards nowadays.

## Vinchin Solution

Less than 15 minutes, the IT staff of E4u Solutions installed and deployed Vinchin Backup & Recovery effortlessly. The first thing they noticed was the clean interface and the web-based console displaying every task and its progress. Johann mentioned how things progressed, “This user interface truly makes things easier for us. We don’t know administration can be so simple until we find Vinchin. Now we just need to centrally control the backup and recovery tasks in the console.”

E4u Solutions IT team creates a comprehensive and highly efficient backup plan for its XenServer protection using this software. Weekly full backup and daily CBT-driven incremental backup are directly transferred via Storage Area Network, thus no bandwidth resource consumption of production network in backup and recovery course. Data Duplication and Data Compression can be enabled to downsize the backup data for greater speed and space-saving results.

With Vinchin Backup & Recovery, the company arms itself with onsite/offsite backup copies for emergencies. Onsite backup copies are used for quick data recovery if primary backup is mistakenly deleted, while the offsite backup copies come into effect when neither the production system nor local backups are working. Both of them guarantee the recoverability of important data at a higher level. Apart from that, the instant recovery of the software makes sure key services on a crashed VM can be instantly recovered within 15 seconds, shortening the system downtime and minimizing the interruption effect for better business continuity.

## >>>> Result

Vinchin Backup & Recovery facilitates XenServer backup and recovery for E4u Solutions through multiple smart backup strategies, SAN transmission, complete backup copy, and advanced instant restore that can all be easily managed in a centralized console. Johann commented the software as “a necessary protection software for XenServer”. “Vinchin Backup & Recovery helps us streamline XenServer backup and recovery procedures. It is extraordinarily effective when it comes to management as well. The speed and productivity are impressive under the support of all built-in features. I’m definitely satisfied with this solution.” Said Johann.

Question? Need support?

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