

CUSTOMER STORY



Others

Huawei FusionCompute, VMware

"I love all the features of Vinchin and it has solved all the problems we are currently experiencing. We haven't encountered any other product that solves all the problems together without any additional investment. I can also say that I'm already looking forward to the upcoming new features. Vinchin is not just a product that offers a solution, but their team support and professionalism is irreplaceable. This has eliminated the need for us to look for other backup products, as Vinchin has fully met our needs."

Ahmet Heman,
IT Director

Sherwood Resorts and Hotels

Business Challenge

Sherwood Resorts & Hotels is a renowned brand in the travel industry with over 30 years of professional experience. Sherwood has five hotels located along the picturesque Mediterranean coastline. It offers hospitality services to its guests. Each hotel is renowned for its unique atmosphere, excellent service and extensive facilities. The company has approximately 2,000 employees and a reputation for excellence in the hospitality industry ranking above average in national industry rankings and solidly in the top ten client rankings in each region.

Sherwood Resorts & Hotels runs its business systems on virtualization platforms based on Huawei FusionCompute and VMware, with the number of virtual machines ranging from 1-50. Due to the use of different virtualization platforms and the large number of VMs, data backup and recovery became complex and difficult. Therefore, Sherwood hopes to find an intelligent cross-platform backup solution that can seamlessly transition between two virtualization platforms. They also aim to have data encryption protection during the backup process to ensure the security and availability of data.

Vinchin Solution

Vinchin Backup & Recovery supports multiple virtualization platforms, including VMware, Huawei FusionCompute, OLVM and 15 others. It makes it easy for Sherwood to smoothly switch between two virtualization platforms, VMware and Huawei FusionCompute, for efficient VM migration. In addition, the encryption protection provided by Vinchin during the backup process ensures data security.

The IT team can integrate virtual machines into the software in a few simple steps, and the intuitive web console makes management a breeze. Mr. Ahmet commented excitedly, "We chose Vinchin because it installs and operates no differently than the competition. In addition, Vinchin can switch between different virtualization platforms and can encrypt the backup data. All of this can be achieved without external intervention and additional investment. Overall, Vinchin's solution meets our needs perfectly."

In view of the potential threats of disasters and other events that Sherwood may face, Vinchin provides an outstanding disaster recovery plan. Vinchin supports the recovery of data from any backup point in seconds and can quickly restore the operation of Sherwood's business systems within minutes. This significantly reduces the disruption and losses caused by disasters or system failures to critical operations, ensuring business continuity. Additionally, Sherwood can selectively recover specific data, including files, databases, and email details, which greatly enhances efficiency. Mr. Ahmet said, "I like all the features of Vinchin and it has solved all the problems we are currently facing. We haven't encountered any other product that solves all the problems at once without any additional investment. I can also say that I am already looking forward to the new features that are coming soon."

>>>> Result

Vinchin Backup & Recovery provides a seamless cross-platform backup solution that can easily back up data between two different platforms. It also provides encryption protection during backup to ensure data security. In addition, Vinchin's DR plan greatly improves business continuity. Mr. Ahmet is very satisfied with Vinchin, saying, "This backup solution is fantastic!"

Question? Need support?

Tel : +86-135-5029-3426 | Email: sales@vinchin.com