

CUSTOMER STORY

“Vinchin Backup & Recovery provides an intelligent data protection solution for our VMware environment that is simple to use and powerful enough to quickly backup and recover large-scale data. It fits perfectly with our top principles, making data protection easy and powerful.”

Mr. Li,
IT Manager
Sichuan Hexie Shuangma Co.,Ltd.

四川双马
Manufacturing
VMware

Business Challenge

Sichuan Hexie Shuangma Co.,Ltd. was founded in 1956. The company's products are widely used in national defense, electric power, water conservancy, transportation, energy, railroad, urban construction and other important projects. It is the largest cement manufacturer in Sichuan Province.

Shuangma's business systems run on a VMware-based virtualization platform, covering a wide range of business processes such as procurement, production, sales and finance. Its service scope extends to Chengdu, northern Sichuan and southern Sichuan and other related markets. Along with the increasing amount of data, Shuangma's dependence on information systems is growing. Therefore, Shuangma urgently needs an intelligent overall data protection solution to ensure data security and availability.

Vinchin Solution

Vinchin Backup & Recovery provides intelligent and comprehensive data protection to ensure data security and availability for Shuangma's needs. For efficient backups, Vinchin also employs a LAN-free backup method that reduces backup time while quickly backing up large amounts of data.

The IT team was able to integrate VMware VMs into the software in just a few simple steps, and the intuitive web-based console makes management easy. Mr. Li commented excitedly, "As I said earlier, our company was in dire need of an intelligent and total data protection solution, and Vinchin has exceeded my expectations. Now, the entire backup process has become extremely easy. We no longer need to bother looking for other backup options because Vinchin's solution has met our needs perfectly."

For data loss scenarios, Vinchin provides a replica approach to off-site data disaster recovery. Even in the case of loss of production data and local backup data, users are still able to recover data from off-site backups to ensure business continuity. In addition, Vinchin supports instant recovery of VMs. This means that users can restore VMs from the backup system in just seconds and resume business operations in minutes, thus greatly reducing the duration of critical business interruptions. Mr. Li said, "This intelligent and total data protection solution perfectly meets our needs while providing security for the long term growth of our business."

>>>> Result

Vinchin Backup & Recovery is an intelligent and efficient data backup solution that utilizes LAN-free backup to dramatically reduce backup time. Meanwhile, Vinchin also provides off-site data disaster recovery solution to ensure business continuity, and Vinchin is equipped with instant recovery function to reduce business interruption time. Mr. Li exclaimed, "This backup solution is really a powerful assistant for Shuangma's data security."

Question? Need support?
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